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POSITIVE DIGITAL MAKERS

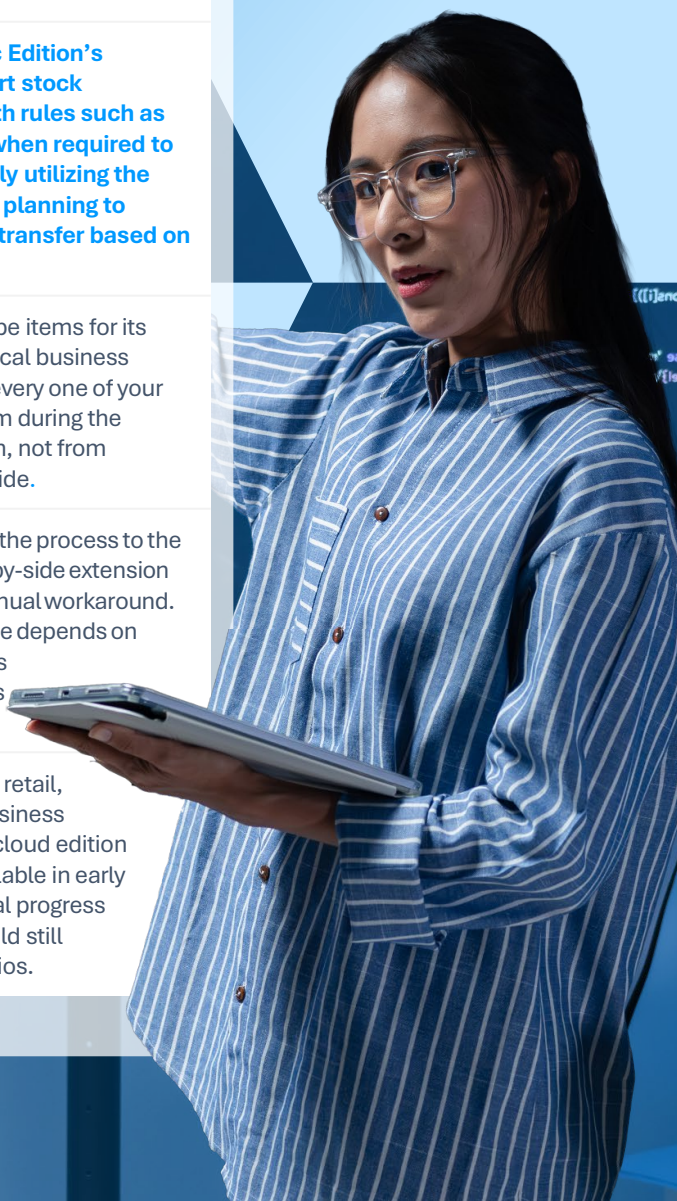
SAP Gold Partner

HOW ARE NON-STANDARD RETAIL PROCESSES HANDLED IN SAP CLOUD ERP PUBLIC EDITION?

What we often hear from a CIO, CTO or CFO	What our SAP consultants actually say
“Drop-shipping is central to part of our catalogue. Is it in SAP Cloud ERP Public Edition’s standard retail scope?”	**Drop-shipping exists as a standard scope item in SAP’s retail best-practice content.**
“Click-and-collect with real-time stock reservation across stores, is that supported as-is?”	**Standard retail store apps support click-and collect where customer order are recorded and reserve the stock for collection on specific day.**
“We allocate inventory dynamically across multiple warehouses based on proximity and cost. Does SAP Cloud ERP Public Edition handle that natively?”	**SAP Cloud ERP Public Edition’s standard retail support stock allocation to store with rules such as ratio per warehouse when required to purchase. Alternatively utilizing the material requirement planning to trigger the purchase/ transfer based on demand for store.**
“How do we know which of our retail processes are covered by the standard content and which aren’t, before we commit?”	SAP publishes the scope items for its retail, fashion and vertical business content, and we map every one of your processes against them during the workshop, item by item, not from memory or a generic slide.
“For the processes that fall outside standard scope, what are our real options?”	Three, generally: adapt the process to the standard, build a side-by-side extension on BTP, or accept a manual workaround. Which one makes sense depends on frequency and business criticality, not on what’s technically possible.
“Is retail functionality in SAP Cloud ERP Public Edition mature enough today, or are we early adopters of an evolving offering?”	It’s still evolving. SAP’s retail, fashion and vertical business content for the public cloud edition became generally available in early 2025, which means real progress but also gaps you should still expect on edge scenarios.

This question deserves an answer before you sign, not during scoping.

Our position, without the sales pitch.



Before you sign,
Know the architectural reality.

What this actually means for you

If you're looking for speed and controlled cost, and you're willing to adapt to standard processes, SAP Cloud ERP Public Edition is a good fit, but be prepared to give up some of the custom development inherited from your ECC system.

If you stay close to standard, that's SAP Cloud ERP Public Edition's real advantage: security patches, regulatory updates and new product features arrive automatically with every **half yearly** release, with no upgrade project to fund and no team needed to maintain custom code.

Keep in mind that SAP Cloud ERP Public Edition's **half yearly** update cycle isn't a project scheduling detail: it's a recurring rhythm your IT team needs to build into its operations, with its own ongoing testing cycles.

Why this clarification protects you, especially with VISEO running the project

The choice between SAP Cloud ERP Public Edition and RISE determines the scope of customisation available, the testing schedule, and the total cost over three years. An architecture mistake identified after scoping **costs far more to fix than to anticipate.**

At **VISEO**, this qualification happens during our workshop: your customisation needs and regulatory constraints are **examined before starting, not discovered mid-project.**

Our SAP consultants validate the target architecture with you before any project start, which **avoids design rework and schedule slippage later on.**

Architectural clarity early on
reduces cost, risk and delivery delays.

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